
2Q. 2023

FACT SHEET

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 **iMarketKorea**

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- The financial information in this document includes both consolidated and non-consolidated earnings results based on K-IFRS.
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Consolidated (Quarterly)

(Unit: KRW mn)	2Q 23	1Q 23	Q/Q	2Q 22	Y/Y
Revenue	842,659	847,776	-0.6%	859,450	-2.0%
Cost of Sales	803,705	810,094	-0.8%	820,037	-2.0%
Gross Profit	38,954	37,682	+3.4%	39,413	-1.2%
<i>GP Margin</i>	<i>4.6%</i>	<i>4.4%</i>	<i>+0.2%p</i>	<i>4.6%</i>	<i>-</i>
Selling and Administrative Expenses	25,259	24,034	+5.1%	25,223	+0.1%
Operating Profit	13,694	13,649	+0.3%	14,190	-3.5%
<i>OP Margin</i>	<i>1.6%</i>	<i>1.6%</i>	<i>-</i>	<i>1.7%</i>	<i>-</i>
Pre-tax Profit	2,873	9,311	-69.1%	11,513	-75.0%
Net Profit	2,667	6,468	-58.8%	7,871	-66.1%

Separate (Quarterly)

(Unit: KRW mn)	2Q 23	1Q 23	Q/Q	2Q 22	Y/Y
Revenue	598,427	611,237	-2.1%	640,542	-6.6%
Cost of Sales	575,190	589,419	-2.4%	616,787	-6.7%
Gross Profit	23,237	21,818	+6.5%	23,755	-2.2%
<i>GP Margin</i>	<i>3.9%</i>	<i>3.6%</i>	<i>+0.3%p</i>	<i>3.7%</i>	<i>+0.2%p</i>
Selling and Administrative Expenses	14,866	14,079	+5.6%	14,837	+0.2%
Operating Profit	8,370	7,740	+8.1%	8,918	-6.1%
<i>OP Margin</i>	<i>1.4%</i>	<i>1.3%</i>	<i>+0.1%p</i>	<i>1.4%</i>	<i>-</i>
Pre-tax Profit	562	15,192	-96.3%	8,622	-93.5%
Net Profit	1,154	13,756	-91.6%	6,310	-81.7%

Sales Breakdown by customer

(Unit: KRW bn)	2021		1Q		2Q		3Q		4Q	
	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion
Samsung	1,855.6	78.8%	422.0	79.1%	479.8	79.8%	452.4	77.3%	501.4	79.2%
Non-Samsung	497.9	21.2%	111.2	20.9%	121.5	20.2%	133.2	22.7%	132.0	20.8%
Total	2,353.5	100%	533.2	100%	601.3	100%	585.6	100%	633.4	100%

(Unit: KRW bn)	2022		1Q		2Q		3Q		4Q	
	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion
Samsung	2,218.6	82.8%	498.4	79.0%	540.9	84.4%	579.7	83.8%	599.6	83.8%
Non-Samsung	460.4	17.2%	132.3	21.0%	99.6	15.6%	112.4	16.2%	116.1	16.2%
Total	2,679.0	100%	630.7	100%	640.5	100%	692.1	100%	715.7	100%

(Unit: KRW bn)	2023		1Q		2Q		3Q		4Q	
	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion
Samsung	1,011.0	83.6%	511.5	83.7%	499.5	83.5%				
Non-Samsung	198.6	16.4%	99.7	16.3%	98.9	16.5%				
Total	1,209.7	100%	611.2	100%	598.4	100%				

Sales Breakdown by region

(Unit: KRW bn)	2021		1Q		2Q		3Q		4Q	
	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion
Local	1,923.0	81.7%	426.9	80.1%	491.2	81.7%	482.1	82.3%	522.8	82.5%
Export	430.5	18.3%	106.3	19.9%	110.1	18.3%	103.5	17.7%	110.6	17.5%
Total	2,353.5	100%	533.2	100%	601.3	100%	585.6	100%	633.4	100%

(Unit: KRW bn)	2022		1Q		2Q		3Q		4Q	
	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion
Local	2,223.1	83.0%	488.1	77.4%	526.2	82.1%	588.1	85.0%	620.7	86.7%
Export	455.9	17.0%	142.6	22.6%	114.3	17.9%	104.0	15.0%	95.0	13.3%
Total	2,679.0	100%	630.7	100%	640.5	100%	692.1	100%	715.7	100%

(Unit: KRW bn)	2023		1Q		2Q		3Q		4Q	
	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion
Local	1,028.2	85.0%	520.6	85.2%	507.6	84.8%				
Export	181.5	15.0%	90.6	14.8%	90.8	15.2%				
Total	1,209.7	100%	611.2	100%	598.4	100%				

Sales Breakdown by item

(Unit: KRW bn)	2021		1Q		2Q		3Q		4Q	
	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion
MRO	1,181.3	50.2%	274.9	51.6%	291.6	48.5%	294.2	50.2%	320.6	50.5%
Construction Materials	450.1	19.1%	95.0	17.8%	124.9	20.8%	101.2	17.3%	129.0	20.4%
IT Products	195.9	8.3%	33.8	6.3%	49.6	8.2%	64.5	11.0%	48.0	7.6%
Raw & Subsidiary Materials	510.6	21.7%	126.0	23.6%	131.5	21.9%	121.6	20.8%	131.5	20.8%
Others	15.6	0.7%	3.5	0.7%	3.7	0.6%	4.1	0.7%	4.3	0.7%
Total	2,353.5	100%	533.2	100%	601.3	100%	585.6	100%	633.4	100%

(Unit: KRW bn)	2022		1Q		2Q		3Q		4Q	
	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion
MRO	1,189.3	44.5%	281.5	44.6%	291.1	45.5%	287.4	41.5%	329.3	46.0%
Construction Materials	719.8	26.9%	145.0	23.0%	182.9	28.6%	214.7	31.0%	177.2	24.8%
IT Products	207.3	7.7%	65.8	10.4%	28.8	4.5%	50.8	7.3%	61.8	8.6%
Raw & Subsidiary Materials	544.7	20.4%	135.0	21.4%	133.9	20.9%	135.2	19.5%	143.6	20.1%
Others	14.9	0.6%	3.4	0.6%	3.8	0.5%	4.0	0.6%	3.8	0.5%
Total	2,679.0	100%	630.7	100%	640.5	100%	692.1	100%	715.7	100%

(Unit: KRW bn)	2023		1Q		2Q		3Q		4Q	
	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion
MRO	573.1	47.4%	287.8	47.1%	285.2	47.7%				
Construction Materials	357.6	29.6%	184.1	30.1%	173.5	29.0%				
IT Products	68.8	5.7%	33.9	5.5%	34.9	5.8%				
Raw & Subsidiary Materials	202.2	16.7%	101.7	16.6%	100.5	16.8%				
Others	8.0	0.7%	3.7	0.7%	4.2	0.7%				
Total	1,209.7	100%	611.2	100%	598.4	100%				