
1Q. 2022

FACT SHEET

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iMarketKorea

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- The financial information in this document includes both consolidated and non-consolidated earnings results based on K-IFRS.
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Consolidated (Quarterly)

(Unit: KRW mn)	1Q 22	4Q 21	Q/Q	1Q 21	Y/Y
Revenue	827,939	831,924	-0.5%	721,636	+14.7%
Cost of Sales	791,322	793,513	-0.3%	688,138	+15.0%
Gross Profit	36,617	38,411	-4.7%	33,497	+9.3%
<i>GP Margin</i>	<i>4.4%</i>	<i>4.6%</i>	<i>-0.2%p</i>	<i>4.6%</i>	<i>-0.2%p</i>
Selling and Administrative Expenses	24,892	25,800	-3.5%	24,766	+0.5%
Operating Profit	11,725	12,611	-7.0%	8,732	+34.3%
<i>OP Margin</i>	<i>1.4%</i>	<i>1.5%</i>	<i>-0.1%p</i>	<i>1.2%</i>	<i>+0.2%p</i>
Pre-tax Profit	9,962	16,109	-38.2%	7,755	+28.5%
Net Profit	6,804	12,519	-45.7%	4,151	+63.9%

Separate (Quarterly)

(Unit: KRW mn)	1Q 22	4Q 21	Q/Q	1Q 21	Y/Y
Revenue	630,702	633,345	-0.4%	533,207	+18.3%
Cost of Sales	608,201	609,251	-0.2%	513,930	+18.3%
Gross Profit	22,501	24,094	-6.6%	19,276	+16.7%
<i>GP Margin</i>	<i>3.6%</i>	<i>3.8%</i>	<i>-0.2%p</i>	<i>3.6%</i>	-
Selling and Administrative Expenses	14,862	15,278	-2.7%	14,198	+4.7%
Operating Profit	7,639	8,817	-13.4%	5,079	+50.4%
<i>OP Margin</i>	<i>1.2%</i>	<i>1.4%</i>	<i>-0.2%p</i>	<i>1.0%</i>	<i>+0.2%p</i>
Pre-tax Profit	16,132	11,837	36.3%	14,218	+13.5%
Net Profit	13,121	9,645	+36.0%	10,596	+23.8%

Sales Breakdown by customer

(Unit: KRW bn)	2020		1Q		2Q		3Q		4Q	
	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion
Samsung	1,638.4	78.8%	375.5	79.5%	405.9	80.8%	404.2	76.1%	452.8	78.9%
Non-Samsung	441.5	21.2%	97.0	20.5%	96.5	19.2%	127.0	23.9%	120.9	21.1%
Total	2,079.9	100%	472.5	100%	502.4	100%	531.2	100%	573.7	100%

(Unit: KRW bn)	2021		1Q		2Q		3Q		4Q	
	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion
Samsung	1,855.6	78.8%	422.0	79.1%	479.8	79.8%	452.4	77.3%	501.4	79.2%
Non-Samsung	497.9	21.2%	111.2	20.9%	121.5	20.2%	133.2	22.7%	132.0	20.8%
Total	2,353.5	100%	533.2	100%	601.3	100%	585.6	100%	633.4	100%

(Unit: KRW bn)	2022		1Q		2Q		3Q		4Q	
	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion
Samsung	498.4	79.0%	498.4	79.0%						
Non-Samsung	132.3	21.0%	132.3	21.0%						
Total	630.7	100%	630.7	100%						

Sales Breakdown by region

(Unit: KRW bn)	2020		1Q		2Q		3Q		4Q	
	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion
Local	1,705.7	82.0%	370.1	78.3%	421.4	83.9%	432.0	81.3%	482.2	84.0%
Export	374.2	18.0%	102.4	21.7%	81.0	16.1%	99.2	18.7%	91.5	16.0%
Total	2,079.9	100%	472.5	100%	502.4	100%	531.2	100%	573.7	100%

(Unit: KRW bn)	2021		1Q		2Q		3Q		4Q	
	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion
Local	1,923.0	81.7%	426.9	80.1%	491.2	81.7%	482.1	82.3%	522.8	82.5%
Export	430.5	18.3%	106.3	19.9%	110.1	18.3%	103.5	17.7%	110.6	17.5%
Total	2,353.5	100%	533.2	100%	601.3	100%	585.6	100%	633.4	100%

(Unit: KRW bn)	2022		1Q		2Q		3Q		4Q	
	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion
Local	488.1	77.4%	488.1	77.4%						
Export	142.6	22.6%	142.6	22.6%						
Total	630.7	100%	630.7	100%						

Sales Breakdown by item

(Unit: KRW bn)	2020		1Q		2Q		3Q		4Q	
	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion
MRO	1,216.2	58.5%	296.7	62.8%	291.3	58.0%	297.0	55.9%	331.2	57.7%
Construction Materials	298.5	14.4%	48.3	10.2%	80.9	16.1%	60.8	11.4%	108.5	18.9%
IT Products	129.1	6.2%	24.7	5.2%	23.8	4.7%	50.1	9.4%	30.5	5.3%
Raw & Subsidiary Materials	420.5	20.2%	98.4	20.8%	102.6	20.4%	119.8	22.6%	99.6	17.4%
Others	15.6	0.7%	4.4	0.9%	3.9	0.8%	3.5	0.7%	3.8	0.7%
Total	2,079.9	100%	472.5	100%	502.4	100%	531.2	100%	573.7	100%

(Unit: KRW bn)	2021		1Q		2Q		3Q		4Q	
	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion
MRO	1,181.3	50.2%	274.9	51.6%	291.6	48.5%	294.2	50.2%	320.6	50.5%
Construction Materials	450.1	19.1%	95.0	17.8%	124.9	20.8%	101.2	17.3%	129.0	20.4%
IT Products	195.9	8.3%	33.8	6.3%	49.6	8.2%	64.5	11.0%	48.0	7.6%
Raw & Subsidiary Materials	510.6	21.7%	126.0	23.6%	131.5	21.9%	121.6	20.8%	131.5	20.8%
Others	15.6	0.7%	3.5	0.7%	3.7	0.6%	4.1	0.7%	4.3	0.7%
Total	2,353.5	100%	533.2	100%	601.3	100%	585.6	100%	633.4	100%

(Unit: KRW bn)	2022		1Q		2Q		3Q		4Q	
	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion
MRO	281.5	44.6%	281.5	44.6%						
Construction Materials	145.0	23.0%	145.0	23.0%						
IT Products	64.1	10.2%	64.1	10.2%						
Raw & Subsidiary Materials	135.0	21.4%	135.0	21.4%						
Others	5.1	0.8%	5.1	0.8%						
Total	630.7	100%	630.7	100%						