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**2Q. 2022**

**FACT SHEET**

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**Aug. 4. 2022**

 **iMarketKorea**

# Disclaimer

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- The financial information in this document includes both consolidated and non-consolidated earnings results based on K-IFRS.
- This document is provided for the convenience of investors only, financial information of this document may be changed by the audit.

# Consolidated (Quarterly)

(Unit: KRW mn)	2Q 22	1Q 22	Q/Q	2Q 21	Y/Y
<b>Revenue</b>	<b>859,450</b>	<b>827,939</b>	<b>+3.8%</b>	<b>796,742</b>	<b>+7.9%</b>
Cost of Sales	820,037	791,322	+3.6%	759,477	+8.0%
<b>Gross Profit</b>	<b>39,413</b>	<b>36,617</b>	<b>+7.6%</b>	<b>37,265</b>	<b>+5.8%</b>
<i>GP Margin</i>	<i>4.6%</i>	<i>4.4%</i>	<i>+0.2%p</i>	<i>4.7%</i>	<i>-0.1%p</i>
Selling and Administrative Expenses	25,223	24,892	+1.3%	24,780	+1.8%
<b>Operating Profit</b>	<b>14,190</b>	<b>11,725</b>	<b>+21.0%</b>	<b>12,485</b>	<b>+13.7%</b>
<i>OP Margin</i>	<i>1.7%</i>	<i>1.4%</i>	<i>+0.3%p</i>	<i>1.6%</i>	<i>+0.1%p</i>
Pre-tax Profit	11,513	9,962	+15.6%	22,949	-49.8%
Net Profit	7,871	6,804	+15.7%	17,124	-54.0%

## Separate (Quarterly)

(Unit: KRW mn)	2Q 22	1Q 22	Q/Q	2Q 21	Y/Y
<b>Revenue</b>	<b>640,542</b>	<b>630,702</b>	<b>+1.6%</b>	<b>601,336</b>	<b>+6.5%</b>
Cost of Sales	616,787	608,201	+1.4%	578,976	+6.5%
<b>Gross Profit</b>	<b>23,755</b>	<b>22,501</b>	<b>+5.6%</b>	<b>22,361</b>	<b>+6.2%</b>
<i>GP Margin</i>	<i>3.7%</i>	<i>3.6%</i>	<i>+0.1%p</i>	<i>3.7%</i>	-
Selling and Administrative Expenses	14,837	14,862	-0.2%	14,406	+3.0%
<b>Operating Profit</b>	<b>8,918</b>	<b>7,639</b>	<b>+16.7%</b>	<b>7,955</b>	<b>+12.1%</b>
<i>OP Margin</i>	<i>1.4%</i>	<i>1.2%</i>	<i>+0.2%p</i>	<i>1.3%</i>	<i>+0.1%p</i>
Pre-tax Profit	8,622	16,132	-46.6%	19,424	-55.6%
Net Profit	6,310	13,121	-51.9%	14,873	-57.6%

# Sales Breakdown by customer

(Unit: KRW bn)	2020		1Q		2Q		3Q		4Q	
	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion
Samsung	1,638.4	78.8%	375.5	79.5%	405.9	80.8%	404.2	76.1%	452.8	78.9%
Non-Samsung	441.5	21.2%	97.0	20.5%	96.5	19.2%	127.0	23.9%	120.9	21.1%
Total	2,079.9	100%	472.5	100%	502.4	100%	531.2	100%	573.7	100%

(Unit: KRW bn)	2021		1Q		2Q		3Q		4Q	
	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion
Samsung	1,855.6	78.8%	422.0	79.1%	479.8	79.8%	452.4	77.3%	501.4	79.2%
Non-Samsung	497.9	21.2%	111.2	20.9%	121.5	20.2%	133.2	22.7%	132.0	20.8%
Total	2,353.5	100%	533.2	100%	601.3	100%	585.6	100%	633.4	100%

(Unit: KRW bn)	2022		1Q		2Q		3Q		4Q	
	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion
Samsung	1,039.3	81.8%	498.4	79.0%	540.9	84.4%				
Non-Samsung	231.9	18.2%	132.3	21.0%	99.6	15.6%				
Total	1,271.2	100%	630.7	100%	640.5	100%				

# Sales Breakdown by region

(Unit: KRW bn)	2020		1Q		2Q		3Q		4Q	
	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion
Local	1,705.7	82.0%	370.1	78.3%	421.4	83.9%	432.0	81.3%	482.2	84.0%
Export	374.2	18.0%	102.4	21.7%	81.0	16.1%	99.2	18.7%	91.5	16.0%
Total	2,079.9	100%	472.5	100%	502.4	100%	531.2	100%	573.7	100%

(Unit: KRW bn)	2021		1Q		2Q		3Q		4Q	
	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion
Local	1,923.0	81.7%	426.9	80.1%	491.2	81.7%	482.1	82.3%	522.8	82.5%
Export	430.5	18.3%	106.3	19.9%	110.1	18.3%	103.5	17.7%	110.6	17.5%
Total	2,353.5	100%	533.2	100%	601.3	100%	585.6	100%	633.4	100%

(Unit: KRW bn)	2022		1Q		2Q		3Q		4Q	
	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion
Local	1,014.3	79.8%	488.1	77.4%	526.2	82.1%				
Export	256.9	20.2%	142.6	22.6%	114.3	17.9%				
Total	1,271.2	100%	630.7	100%	640.5	100%				

# Sales Breakdown by item

(Unit: KRW bn)	2020		1Q		2Q		3Q		4Q	
	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion
MRO	1,216.2	58.5%	296.7	62.8%	291.3	58.0%	297.0	55.9%	331.2	57.7%
Construction Materials	298.5	14.4%	48.3	10.2%	80.9	16.1%	60.8	11.4%	108.5	18.9%
IT Products	129.1	6.2%	24.7	5.2%	23.8	4.7%	50.1	9.4%	30.5	5.3%
Raw & Subsidiary Materials	420.5	20.2%	98.4	20.8%	102.6	20.4%	119.8	22.6%	99.6	17.4%
Others	15.6	0.7%	4.4	0.9%	3.9	0.8%	3.5	0.7%	3.8	0.7%
Total	2,079.9	100%	472.5	100%	502.4	100%	531.2	100%	573.7	100%

(Unit: KRW bn)	2021		1Q		2Q		3Q		4Q	
	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion
MRO	1,181.3	50.2%	274.9	51.6%	291.6	48.5%	294.2	50.2%	320.6	50.5%
Construction Materials	450.1	19.1%	95.0	17.8%	124.9	20.8%	101.2	17.3%	129.0	20.4%
IT Products	195.9	8.3%	33.8	6.3%	49.6	8.2%	64.5	11.0%	48.0	7.6%
Raw & Subsidiary Materials	510.6	21.7%	126.0	23.6%	131.5	21.9%	121.6	20.8%	131.5	20.8%
Others	15.6	0.7%	3.5	0.7%	3.7	0.6%	4.1	0.7%	4.3	0.7%
Total	2,353.5	100%	533.2	100%	601.3	100%	585.6	100%	633.4	100%

(Unit: KRW bn)	2022		1Q		2Q		3Q		4Q	
	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion
MRO	572.6	45.0%	281.5	44.6%	291.1	45.5%				
Construction Materials	327.9	25.8%	145.0	23.0%	182.9	28.6%				
IT Products	92.5	7.3%	64.1	10.2%	28.4	4.4%				
Raw & Subsidiary Materials	268.9	21.2%	135.0	21.4%	133.9	20.9%				
Others	9.3	0.7%	5.1	0.8%	4.2	0.6%				
Total	1,271.2	100%	630.7	100%	640.5	100%				